



Biscuits, Fleas and Pump Handles

By Zig Ziglar

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A legacy that has touched audiences all over the world began in Dallas, Texas, in 1972 when Zig Ziglar recorded perhaps the definitive work of his career. *Biscuits Fleas and Pump Handles* is the compilation of observations, thoughts and research Zig had spent years preparing to present as the foundation of a philosophy born of hope and nurtured with integrity. In this 60 minute recording, Zig lays out a plan for living a balanced and fulfilling life, teaching us that we can have everything in life we want if we will just help enough other people get what they want. The applications outlined in this message have changed lives, built careers, and propelled individuals and institutions to unexpected heights. Used as the cornerstone for all training provided by Ziglar, this program is packed with answers to tough questions in turbulent times.

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Editorial Review

Review

"The iconic motivational expert gives a spellbinding talk about goals, commitment, integrity, and faith in one's resources. In a recording made when Ziglar was in his late 40s, he delivers nonstop aphorisms and stories in his unmistakable preacher's cadence. He's a master at projecting palpable good will and persuading his audience to embrace his ideals. Though Ziglar has offered this advice before, he gives it renewed power as he unfolds point after point with a vocal dynamism and confidence that few listeners will be able to resist. The core message is classic Ziglar: All of us can get to the top if we specify our goals, stay positive, and never waver in believing in our right to be happy and successful."

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About the Author

As a talented author and speaker his international appeal has transcended every color, culture, and career. Recognized by his peers as the quintessential motivational genius of our times, Zig Ziglar's unique delivery style and powerful messages have earned him many honors and today he is considered one of the most versatile authorities on the science of human potential. Having shared the stage with Presidents Ford, Reagan and Bush, Generals Norman Schwarzkopf and Secretary of State Colin Powell, Dr. Norman Vincent Peale, Paul Harvey and Dr. Robert Schuller, he is one of the most sought after personal development trainers in the world. As a patriot he has been recognized three times in the Congressional Record of the United States for his work with youth in the drug war and for his dedication to America and the free enterprise system. Titans of business, politics and sports consider him to be the single greatest influence in their lives.

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